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## Contract Financing Report (CFR)

### Overview

This is a contract for purchase, sorting, packaging, and delivery of 94 tons of cocoa to Kampala, every two weeks, with payment being made 24 hours after loading on trucks. Cost per contract round is USD. 153,616, and profit margins are 5.5% every two weeks, or 11% monthly.

### Contract Summary Information:

Item	Cocoa
Contract Issuer:	Name of Company: Name of Director: Tel: Email:
Contract Receiver:	Name of Company: Name of Director: Tel: Email:
Issue Date	1-1-2018
Expiry Date	1-2-2018
Contract Period:	Every 2 weeks, for 12 months
Contract Value:	USD. 188,000
Contract Cost:	USD. 153,616
Gross Margins %	22%
Amount needed by contract receiver	USD. 153,616
% Gross Return entrepreneur	11%
% Return To Gobighub/ Investor	11%
Payment Period (Months)	2
% Return To Investor Per Month	5.5%
Item	Cocoa

### Documentary Checklist

Please tick against the following for availability, and present to gobighub.com as attachments.

Document	Availability Y=Yes N=No NA=Not Applicable
Contract copy/ LPO copy/Purchase Order Copy	
Invoice/Price List/Quotation from suppliers of products to be delivered.	
Tax invoice	
Breakdown of all costs of items to be purchased as per contract or LPO or PO (including transport costs, labour costs, cost of goods, packaging costs, taxes, contingency, manufacturing costs, other costs)	

## Go Big Finance & Mentorship Hub Limited

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Copies of government issued IDs of directors of the contract receiver, or by contract receivers (if individuals)	
Signed undertaking by contract issuer to pay to GoBigHub account	
Bank commitment to escrow funds and wire to gobighub.com as per contract	
proof of address of contract receivers (corporate)	
Proof of address of contract receiver (individuals directors)	
Certificates of registration of the company	
Company memorandum	
Signed contract between contract receiver and gobighub.com	
Contract is not expired (if expired, there is delivery date extension)	
Confirmation of issuance of contract by contract issuer	

## Risk Management

Risk	Explanation/Risk Management Strategy	Risk Incidence
Delay in Payment	Contract issuer is a reknowned national or international company Contract issuer is a member of a self-regulating association that adhere to strict code of conduct.	Low.
Loss of Investment and profits	Contract financier shall make direct payments to the suppliers of the contract receiver, including directly paying transports, packaging companies, insurance costs, accommodation, food, airtime and data for communication, manual laborers, tax agencies, etc.	Low
Loss of Investment and profits	Contract financier shall take physical possession, directly or through agents, of all items bought, and deliver the same to the contract issuer.	Low
Loss of Investment and profits	Contract receivers, as individuals, and as company, jointly and severally guarantee to pay the investment and expected profits if contract issuer does not pay.	Low
Recoupment of Investment	Contract receivers have signed deed of assignment, giving contract financier power to enforce the contract against contract issuer, and pursue legal actions against contract issuer in cases of default in payment or breach of contract.	
Loss of Investment after buyer payout	Contract issuer has signed undertaking to pay to GoBigHub's account or financier's account.	
Loss of Investment after buyer payout	Contract receiver has placed a lien on the receiving account in favour of GoBigHub's or financier.	
Loss of Investment	Transit insurance has been procured.	Low

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during transit		
Loss of Investment during transit	GoBig Contract agent shall supervise entire transaction, including, if possible, accompanying the products in transit vehicle.	

### Detailed Profitability Analysis:

Item Costs	<u>UGX</u>	<u>USD</u>	Vendor/Recipient
Cost Of Item Per Unit	5,800,000	1,526	
Packaging cost	150,000	39	
Transport cost	80,000	21	
Labour costs	60,000	16	
Tax costs	120,000	32	
<b>Sub Total Cost Per Ton</b>	<b>6,210,000</b>	<b>1,634</b>	
Units	94	94	
<b>Grand Total Costs</b>	<b>583,740,000</b>	<b>153,616</b>	
<b>Pricing</b>			
Pricing Per Unit	7,600,000	2,000	
Total Units	94	94	
<b>Grand Total Price</b>	<b>714,400,000</b>	<b>188,000</b>	
		-	
<b>Profitability Analysis</b>		-	
Grand Total Price	714,400,000	188,000	
Grand Total Costs	583,740,000	153,616	
Total Gross Profit	130,660,000	34,384	
Profit To Contract Receiver - 50%	65,330,000	17,192	
Profit To Gobighub - 50%	65,330,000	17,192	

### Approval

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Officer	Signature & Date
Contract Agent	
Executive Director	
CEO	

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